

The Value of the Three-Tier System

	How a Bottle of Alcohol Gets to You:	Via Three- Tier System	Via Producer Direct-to-Consumer Shipping
Å _o	Producers – Tier 1		
	The bottle was manufactured by a federally and locally licensed producer.	\checkmark	\checkmark
	Wholesalers – Tier 2		
	The bottle was purchased by a local wholesaler company that contributes significant wages and taxes to the local economy.	\checkmark	×
	The bottle was monitored while transported from the producer to the wholesaler to prevent adulteration and guarantee authenticity.	\checkmark	×
	A wholesaler licensed by the state and federally with a physical presence in the state collected the state excise tax on the bottle and remitted it to the state.	\checkmark	×
	The bottle was sold to a restaurant or retailer that the wholesaler helped educate about the wide variety of brands, including new, local brands, and market research to tailor its menu or shelf to customers.	\checkmark	×
OF PREMISE	Retailers – Tier 3		
	The bottle is one of a restaurant or retailer's inventory that a wholesaler tracked via advanced logistics technology to ensure the bottle was delivered on time and inventory is replenished and available for consumers.	\checkmark	×
	The bottle was sold to the consumer and the restaurant or retailer collected state and local taxes and remitted the money to the state.	\checkmark	\mathbf{x}
	The age of the bottle's purchaser is verified by a trained employee before the sale is completed to prevent sales to minors.	\checkmark	×